

LETTER TO THE EDITOR

Family First: 2017 'A Year of Commitment'

Here we are, 2017 a brand New Year! There is something exciting about a brand new year, even though it is just a date on the calendar, we look to the New Year with new possibilities.

It is a time of year to reflect back on the past year, a time to make commitments to correct failures of the past. We make New Year's resolutions; for many it's to get healthier, to eat better, and to exercise more. It's been said most of us give up before January 31st! Most of us lack the personal commitment and just quit too soon!

For the one who has a personal trainer, someone else to help set goals, to encourage and to help an individual reach their goals; there is a greater chance of success. The one with an exercise partner, a jogging partner; they have a better chance of meeting their goals!

That is exactly what we do at Family First! We are here as a personal trainer to families, here to encourage, help families to set goals, and we share ways to reach those

The Copper Basin News

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"There are numerous countries in the world where the politicians have seized absolute power and muzzled the press. There is no country in the world where the press has seized absolute power and muzzled the politicians"

--David Brinkley

goals! We are here to partner with moms and dads and their children to help them learn, grow and succeed as a family!

For an individual athlete to succeed, their trainer needs to be committed to their success! At Family First this year we are declaring this year 2017 as "the Year of Commitment", a year we renew our 14 year commitment to reach out to as many families as we can in our community.

We commit to listen and encourage, to commit the resources, and continue to focus on our community right here, right now, right here where we live! At Family First we are committed to teaching new things, new skills, and new ideas for families that are needing a little help along the way!

I am thankful that God our Father, has said: "See I am making all things new," Rev 21:5. He is the one who can turn the old into new! We look to Him this coming year, with an excitement, expectation, a hope and a plan for success!

We thank all of you who have supported Family First

this past year, enabling us to reach out farther into our community. Happy New Year, may God bless you and your families on your journey, this coming New Year; 2017 "a year of commitment".

God Bless.

/s/ Frank and Clare Grochocki

Announcements:

Volunteers Sought

Family First Pregnancy Center and Family Diaper Bank is looking for Volunteers with a heart of service and loves children, social media and office work. Sign up for our Annual Volunteer Training on Saturday, Jan. 21, 2017 from 9 a.m. – 2 p.m. at 1575 W American Ave. Oracle, AZ 85623. Lunch will be provided. Please RSVP at 520-896-9545 by Jan. 19 to save your spot.

Diaper Drive

January is Pinal County Diaper Drive through Family First. We collect diapers for infants and adults. Drop off places are Dollar General in Oracle and the Family First Centers in Winkelman and in Oracle. Tax receipts are given upon request.

Pinal County Sheriff's Report

The Pinal County Sheriff's Report is taken from the daily logs, based on the information provided by deputies. All persons arrested are presumed innocent until proven guilty in a court of law.

Dec. 30

A hit and run accident was reported in the area of N. Hwy. 77, Dudleyville.

Theft was reported in the 38000 block of S. Moonwood Dr., SaddleBrooke.

Dec. 31

Theft was reported in the 600 block of W. Second Ave., San Manuel.

Jan. 1

Vehicle theft was reported in the 36000 block of S. Mt. Lemmon Rd., Oracle.

Theft was reported in the 60000 block of E. Eagle Ridge Dr., SaddleBrooke.

Jan. 2

Theft was reported in the 6200 block of N. Hwy. 77, Dudleyville.

Fire was reported in the 1200 block of E. Cherry Ln., Queen Valley.

Theft was reported in the 100 block of S. McNab Pkwy., San Manuel.

Jan. 3

Theft was reported in the 39000 block of S. Mountain Shadow Dr., SaddleBrooke.

Jan. 4

Theft was reported in the 38000 block of S. Mountainview Blvd., SaddleBrooke.

Jan. 5

An accident on private property was reported in the 400 block of S. Avenue A, San Manuel.

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Quiet RV-Trailer Park 520-356-7930 Hwy 77 - mile marker 133 Obituaries are published free of charge in the Copper Basin News. If you have an obituary you would like us to print, please email it to:

editor@minersunbasin.com or submit it online at copperarea.com. You can also request our newspaper through the funeral home.

Pinal County Recorder Virginia Ross announces realignment of Elections Department

FLORENCE, AZ – Pinal County Recorder Virginia Ross announces the realignment of the Pinal County Elections Department. In early 2013, the Recorder entered into a Memorandum of Agreement with the Board of Supervisors to manage the Election's Department. This agreement expired on December 31, 2016.

Effective Jan. 1, 2017, the Election's Department will report to County Manager Gregory Stanley. Election functions such as Early Voting ballot distribution and signature verification along with Voter Registration remain responsibilities of the Recorder.

Recorder Ross will focus her second term efforts on technology upgrades required to record documents in addition to aligning with Secretary of State Michele Reagan's project to review the state-wide Voter Registration system.

Recorder Ross congratulates Election Director Michele Forney's management of the four state wide elections held in 2016. She is fully confident in Director Forney's ability to manage the county Election's Department. Ross expects both departments to continue to work closely together in the spirit of cooperation.

LETTER TO THE EDITOR

County treasurer says farewell at her retirement

When I started working in the Pinal County Treasurer's office 25 years ago, I had no idea it would be the beginning of this amazing journey. It's hard to believe it is time for me to hand over the reins and open a new chapter in my life which will mostly focus on time with my husband, family, friends, church and community. I can't leave without expressing my appreciation to everyone who had confidence and supported me over the last 12 years while serving as your County Treasurer. I had the opportunity to meet so many people (too many to name) and had the privilege to work with amazing people who made a positive impact to Pinal County in one way or another. I want to acknowledge a few of those who made a significant impact on my career.

First, I had the good fortune of working for the late, Jim Turnbull who hired me to be his Executive Secretary in 1991. Mr. Turnbull was an inspiring mentor and genuine friend who helped me understand the inner workings of the Treasurer's office and the financial responsibility entrusted to the office holder. I will be forever grateful for his patience, kindness and confidence in my ability to serve in this position with integrity. It is a duty I held in high regard while upholding the laws of our state and

Anybody in a management position knows that their success is a reflection of those who do the work behind the scenes day in and day out. I had the great fortune to work with 3 Chief Deputies during my term, Maureen O'Connell, Levi Gibson and Pat Beckwith. They are all professional, knowledgeable and creative individuals who were instrumental in moving the department with the technological advances and streamlining processes for our internal/external customers that resulted in significant cost savings. We have a small department of 13 employees that works as a team to cover the main office

mindful to being respectful, fair and just to everyone.

Marissa, Michelle, Velarie and Cheryl.

Last but not least, I want to thank the voters of Pinal
County for having confidence in me and carrying me
through 3 election cycles. I appreciate your support and
consider it an honor and privilege to serve the citizens in
Pinal County. May God's Blessings be with you during this
Holiday Season and good fortune in the New Year.

plus 2 satellite offices. My heart is heavy as I bid farewell

to Janie, Lori, Andy, Julie, Pam, Debbie, Linette, Diane,

/s/ Dodie Doolittle Retired Pinal County Treasurer

Pinal County Recorder Virginia Ross

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The Copper Corridor is poised to become a

CCEDC is working on marketing plan to

By James J. Hodl Copper Area News

Are you ready to welcome tourists (and their spending)?

A collaborative effort to create a marketing plan to promote the Copper Corridor in Eastern Pinal County as a tourist destination for outdoor and recreational activities has been launched by community leaders and businesses in the region. The purpose is to create new local economic activity in the region.

The effort follows the issuance of a report that indicated potential economic, social and environmental benefits could result from promoting tourism in the area from Superior in the north to Oracle in the south. Published in late 2016, the report was conducted under the supervision of Dr. Christine Vogt, director of the Center for Sustainable Tourism at Arizona

State University, with an assist from the Arizona Office of Tourism, for the Copper Corridor Economic Development Coalition

The chief finding of the report was that the Copper Corridor, with its high desert rocky terrain, mountain vistas and abundant wildlife, is a prime area for a more robust tourism and recreation economy. It is thus poised to become a regional destination for outdoor recreationists, including Arizona Trail hikers, off-highway vehicle riders on public lands, community event attendees, and visitors seeking a getaway from the Phoenix and Tucson metropolitan areas.

Building tourism would especially benefit the 11 communities in the Copper Corridor hurt economically in recent years by reductions in the mining industry, making them ripe for economic diversification and revitalization.

The Copper Corridor has much to offer tourists, the report noted. These include the Boyce Thompson Arboretum, the Biosphere, Arizona Zipline Adventures, Tonto National Forest and Oracle State Park. The Arizona Trail, Gila River, Aravaipa Canyon, and federal and state lands provide recreational opportunities for both novices and advanced off-road tourists. The area has great natural beauty with state roads 77 and 177 already declared scenic routes by Arizona. And many communities along the Copper Corridor stage events and festivals that already attract people from outside the

A grant has been secured by CCEDC from the U.S. Department of Agriculture to funds development of a tourism marketing plan and other projects.

CCEDC and its partners have already begun promoting tourism in the area by developing a website and printing and distributing brochures both locally and statewide. But according to ASU's Vogt, more can be done to create and promote art, culture, history and recreational programs and events in the area. This should include tourist destinations crosspromoting each other, expanding events with the Arizona Trail to attract more short and long distance hikers, sending press releases on events to state and city magazines, and offering tours of the area to journalists who write for the travel sections of their publications, she said.

But the report noted weaknesses that need improvement to generate a robust tourism economy. These include a deficiency of retail businesses to attract tourists and capture spending, a lack of resources to improve streets and aging infrastructure, slow broadband access, and low use of social media by area communities.

The area also needs for overnight accommodations, Vogt stressed. These include more short-term and long-term camping areas along with inns and similar facilities, to not only attract tourists but generate tax revenues to fund tourism efforts, she said.

As for lodging along the Copper Corridor, there are currently 11 properties with 150 rooms in Superior, Kearny, Mammoth, San Manuel and Oracle, the majority of which are on the southern edge of the region. Of these accommodations, only the General

Kearny Inn is rated on the YELP website (five-star highest rating).

To remedy the lodging situation in northern Copper Corridor, efforts are underway to reopen the Magma Hotel in Superior this year, and to attract another RV park to Superior to replace the one supplanted last year by the Circle K gas station on U.S. 60 near Main Street, according to Nancy Vogel of the Superior Chamber of Commerce.

Additional lodging rooms will be available once the Apache Sky Casino opens near Dudleyville, which also will figure in tourism promotions to the region.

Camping is available in the backcountry in Tonto National Forest and Aravaipa Canyon, along with some private campgrounds.

"Another remedy to the lodging shortage would be to encourage more residents to offer their homes for weekly leases through Airbnb or a similar service," Vogt said.

The report suggests that Copper Corridor tourism be promoted to several distinct groups. These include Winter Visitors who congregate in the East Valley of Phoenix or north of Tucson, to engage in hiking, off-road driving, horseback riding, visiting state parks, and attending events like the Superior Home Tour. Residents of the Phoenix and Tucson areas who can be attracted to engage in the same activities all year. Outdoor Recreationists can be attracted all year, though work with public land agencies in needed to provide better way-finding signage and ensure easy access would increase the number of hikers, ATV enthusiasts and horseback riders. Day Trippers can be attracted to special events like Apache Leap, Pioneer Days and Glow, of which food and local handmade merchandise can generate revenues.

The hardest group to promote will be Millennials, who comprise the smallest group of people visiting the Copper Corridor. The report suggests more research to determine what attracts Millennial tourists and then incorporate them into the area's offerings.

To get the tourism effort going, the report suggests partnering with the business community to promote downtown redevelopment, beautification and technical business assistance. It also suggests partnering with government and nonprofit organizations such as



The Kearny Lake is one of the many tourism assets of the Copper Corridor.

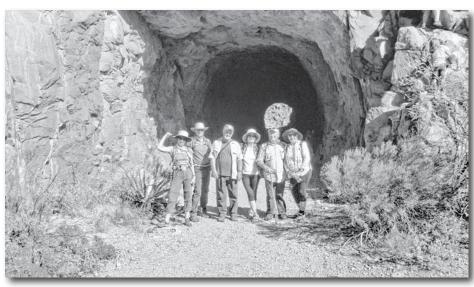
James Carnes | Copper Area

destination for outdoor recreational tourists

promote visits to area's natural beauty, hiking trails

Local First Arizona to secure necessary support for promoting tourism and recreational activities. And the U.S. Forest Service will play a major role in public access for recreation and future development and maintenance of facilities like nature trails and campgrounds.

The report further noted that while the major market for tourism will be from fulltime residents of Phoenix, Tucson and their suburbs, additional promotions can be aimed outside Arizona to winter and convention visitors. Due to their presence among the winter snowbird crowd, residents from the western provinces of Canada also can be targeted as potential tourists.



The Legends of Superior Trail (LOST) connects Superior to the Arizona Trail and is a major draw for tourists.

Mila Besich-Lira | Copper Area News



The Arizona Trail, which traverses the entirety of the Copper Corridor from Superior to Oracle, offers many tourist opportunities.

Sirena Dufault | AZ Trail



The AZ Ziplines Adventures is one of the new tourism based businesses now open in the Copper Corridor.

John Hernandez | Copper Area News

THIS 'N THAT

COMMUNITY CALENDAR

Diaper Drive

January is Pinal County Diaper Drive through Family First. We collect diapers for infants and adults. Drop off places are Dollar General in Oracle and the Family First Centers in Winkelman and in Oracle. Tax receipts are given upon request.



2017 Waste Voucher Program to Begin Jan. 9

The Pinal County Waste Disposal Voucher Program will begin on Jan. 9, 2017. Please remember that in order to obtain vouchers those interested must present a current utility bill dated within the last 60 days with their name and physical address imprinted on it. No vouchers will be issued without proper documentation. Three vouchers will be given and they will be good from Jan. 9, 2017 until Dec. 30, 2017. If those participating own more than one residence they can only obtain vouchers for the primary residence. Vouchers can be used at the Oracle Transfer Station and are good for a truck load of up to 750 lbs. or the Dudleyville Landfill and are good for a truck load of up to three cubic yards. Vouchers will be issued according to the name that appears on the utility bill and that person must be present when redeeming the vouchers at the Oracle Transfer Station or Dudleyville Landfill. Questions or concerns can be addressed by contacting the office at 1-800-208-6897 ext. 7830 or 520-487-2941.

Hayden Building Removal Committee

The Town of Hayden is looking for interested individuals to sit on a Building Removal Committee (burnt or dilapidated buildings, etc.) For more information call 520-356-7801 or stop by the Hayden Town Hall, 520 N. Velasco Ave.

Arboretum Daily Guided Tours

Boyce Thompson Arboretum volunteers narrate the venerable gardens' history while pointing out colorful plants, birds and seasonal changes on guided walking tours every day, this month and on through to the end of April, Tours depart from the visitor center at 11 a.m. and are included with \$12.50 daily admission \$12.50, or, free to BTA annual members, and also free if you have an Arizona State Parks pass. Confirm weekend bird walks, botany tours and other special event dates and times at cals.arizona.edu/ bta; see daily photo updates and connect with staff at facebook.com/ btarboretum.





Hayden Council Seats Open

The Town of Hayden has two council seats that need to be filled. Please submit a Letter of Interest by Jan. 11 to the Town of Hayden, PO Box B, Hayden, AZ 85135 or deliver the letter to the Hayden Town Hall, 520 N. Velasco Avenue, Hayden, AZ 85135.



21 Family-Oriented Volunteers Needed

Family First Pregnancy Center and Family Diaper Bank is looking for volunteers with a heart of service and love of children, social media and office work. Signup for our Annual Volunteer Training on Saturday, Jan. 21from 9 a.m.—2 p.m., 1575 W American Ave. in Oracle, Lunch will be provided. Please RSVP at 520-896-9545 by Jan. 19 to save your spot.

FEBRUARY



CHAMBER OF COMMERCE

Women's Expo Set to Be Held in Winkelman

Women's Expo will be held on Saturday, Feb. 25 at the Hayden High School District Lobby by the mini auditorium. There will be vendors, and food will be sold. The first 25 participants will receive a goody bag! All are welcome! Please attend.

Submit information to CBNSUN@minersunbasin.com or call 520-363-5554. Listings are free. The Copper Basin News reserves the right to edit or refuse submissions. Submissions are due the Friday before Wednesday publication.

ON THE AGENDA

KEARNY CLEAN UP: Kearny's free dump day is held on the second Saturday of every month at the old transfer station.

KEARNY ELKS LODGE # 2478: Kearny Elks Lodge # 2478 meetings are held the first and third Tuesdays of the month at 7 p.m. The lounge's schedule is Monday, Wednesday and Friday 5 – 8 p.m. and Sunday 3-9 p.m.

HAYDEN SENIOR CENTER: The Hayden Senior Center,520 Velasco Ave., is open every weekday, from 8 a.m. - 4 p.m., to serve the needs of senior citizens and low-income families. A warm,nutritious lunch is served every day. Call 520-356-7035 for information or to check on the daily meal.

PREGNANCY CARE CENTER HOURS: The Pregnancy Care Center in Winkelman, located at Fourth and Thorne Avenues in Winkelman, is open on Thursdays from 9 a.m. to 4:30 p.m. and Wednesdays by appointment. Men's workshop is held on Thursday from 5-6 p.m. You can call (520) 664-5795 for a confidential appointment.

KEARNY SENIOR CITIZENS: The Kearny Senior Citizens group meets every Wednesday at 10 a.m. at Constitution Hall. The group talks about trips to different places in Arizona as well as other subjects. A potluck dinner is held after the social hour on the last Wednesday of the month. New members are needed. Come down and join the group. From May through August, the group meets only on the last Wednesday of the month.

LOBO BOOSTERS: For Lobo Booster Club membership and information, please call Michelle Gonzales at 480-888-6598.

NARCOTICS ANONYMOUS 12-STEP: NA meetings are held Wednesdays at 6 p.m. at Sun Life in San Manuel. Rear entrance, south facing door. Open meeting. For more information, call Horizon Health and Wellness at 520-896-9240.

ANNOUNCEMENTS

Dudleyville Burn Ban

Effective Oct. 1, the burn ban will no longer be in effect for the Dudleyville Volunteer Fire District, which includes the areas of Dudleyville, Indian Hills and Aravaipa. Burn permits will be available through the Pinal County Administration office in Mammoth or Florence. Permit is not valid until signed by a representative of the fire department.

Kearny Clean Up Volunteers

The Town of Kearny has volunteers who are able to help people in town clean their yards at no charge. Please call the Town Hall at 520-363-5547 to schedule an appointment.



"As I learned in the legislature, the devil is in the details. The development agreement that is currently being worked on, will show us the details for us to make sure the county is offered some protections in terms of the investment. I, like many of you, await the development agreement to see how that looks. From what I am hearing, it seems to be pretty positive." -Supervisor Pete Rios

Supervisors start 2017 discussing potential bond package, say there will not be any type of tax increase if there is a deal

FLORENCE, AZ -- The Pinal County Board of Supervisors began 2017 with a public hearing for a potential land purchase for economic development purposes.

The public hearing, mandated by Arizona State Statue, was to discuss and take public input on a bond package that would facilitate a purchase of land west of Casa Grande that would be utilized or leased for future industrial, manufacturing, distribution or similar activities and projects. County Manager Greg

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Stanley testified before the Board that this move comes in anticipation for a development agreement with Lucid Motors.

"What we want to do is tee everything up so we'll be ready to go when Lucid is ready to go," Stanley said. "One thing I want to make perfectly clear is that there is no proposal to increase property

taxes or sales taxes in our county in order to do this."

The Supervisors will not pass a resolution on a bonding package until there is a development agreement in place. That development agreement would have to be approved by the Board of Supervisors, the City of Casa Grande and Lucid

The county plans to enter into a short term lease before selling to the company. It was also stressed that the company buying the land would be responsible for improvements made to the property.

"I know the public is anxious to see the development agreement," Stanley said. "Right now it is still in the negotiation phase. We certainly want to be transparent when that is ready to be shared."

The bonding package would be approximately \$30 million with a possibility of a 5.9 percent interest rate, although that will not be finalized until the development agreement is signed.

COPPER BASIN CHURCH DIRECTORY

Fellowship Baptist Church

Tilbury & Danbury, Kearny

Pastor Joe Palmer 520-363-5434

Sunday School 9:30 a.m. Worship Service 10:45 a.m. Tuesday Morning Fellowship 10 a.m. Wednesday Dinner & Bible Study 6-7 p.m. Friday Kids' Club 1-2:30 p.m.

Kearny Church of Christ

103 Hammond Dr., Kearny

520-363-7711

Sunday Bible Study 10 a.m. Sunday Worship 11 a.m. Evening Worship 6 p.m. Wednesday Bible Study 7 p.m.

Serving All of the Copper Basin Area

St. Joseph's Catholic Church

300 Mtn. View Rd., Hayden

Fr. Alex Tigga, Pastor 520-356-7223

St. Vincent de Paul 520-356-6046

Daily Mass Monday-Friday 8:30 a.m. Saturday Mass 5:30 p.m. Sunday Mass 8 a.m. & 10 a.m.

We Welcome You!

Kearny Southern Baptist Church

302 Danbury, Kearny

Pastor Roger Pike 520-858-5609

Sunday School 9:30 a.m. Worship Service 11 a.m. Sunday Evening Worship 6 p.m.

Advertise Your Church

Lighthouse Assembly of God Hwy. 77, MP 134, 1/2 mi S of Winkelman

Pastor David Wade 520-356-6718

Worship Service 11 a.m. Evening Worship 6:30 p.m. Wednesday Family Night 7 p.m.

We Welcome You!

San Pedro Valley Baptist Church

Dudleyville Road, Dudleyville

Pastor Anthony DaCunha 520-357-7353

Sunday School 9:45 a.m. Morning Worship 11 a.m. Evening Service 6 p.m. Wednesday Prayer Meeting 7 p.m.

Advertise Your Church Here!

Here!

Church of the Good Shepherd

Bottom of School Hill, Kearny

Pastor Nina Yardley 520-363-7283 www.thegoodshepherd.pbworks.com

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To be included in the weekly church listing, contact the Copper Basin News at 520-363-5554 or by email at cbnsun@minersunbasin.com.

Central Arizona College spring registration event

PINAL COUNTY, Ariz. - Students have until Saturday, Jan. 14, to register for the spring 2017 semester at Central Arizona College.

Special registration hours will be held throughout the district at the college's Aravaipa, Maricopa, Signal Peak, San Tan and **Superstition Mountain** campuses on Saturday, Jan. 14 from 9 a.m. until 1 p.m.

The College's Corporate Center, located in Casa Grande will be open Friday, Jan. 13, from 8 a.m. until 9 p.m. and Saturday, Jan. 14,

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from 8 a.m. through 4 p.m. Central Arizona College implemented On Time Registration to assist students in preparing to be more successful in the classroom. Students will only be permitted to enroll in a class that has not already met.

For students registering using CAC's online student services, open classes will be available for enrollment until midnight prior to the first day of the semester. After that, students must register in-person and must do so prior to the first meeting of the class.

66 I could not be happier about the job performance of BGA. They have proven that they are there to help unfortunate people who are in need of a helping hand. America should be people who to have them represent those in need.

I would recommend them to anyone. \$9\$ -Gil B.

Services that will be available on Saturday, Jan. 14, at all campus locations include:

- · Advising
- · Cashier
- · Financial Aid
- Registration

The CAC Bookstore also will be open at all campus locations from 9 a.m. until 1 p.m. on Saturday, Jan. 14. CAC's regular business

hours are Monday through Thursday from 8 a.m. to 6 p.m. Online services are available 24/7 for registration, financial aid, tutoring and the library.

For more information about services available at each of the CAC locations. please visit www.centralaz. edu or contact the Student Affairs Help Desk at 520-494-5111 or IT Help Desk at 520-494-5678.

About CAC

For more than 45 years, Central Arizona College has been serving and educating the diverse communities of Pinal County. With eight

campuses and centers located strategically throughout the county, CAC provides accessible, educational, economic, cultural, and personal growth opportunities for those of all ages.

Public Notice

CENTRAL ARIZONA GOVERNMENTS Public Notice

The Central Arizona Governments (CAG) is providing a preliminary DRAFT copy of the CAG and SCMPO (Sun Corridor Metropolitan Planning Organization) FY2017-FY2019 Human Services Transportation Coordination Plan for public review and comment. The public comment period will start from January 13, 2017 through February 12, 2016. Federal Transit Law requires projects selected for funding under the Elderly Individuals and Individuals with Disabilities (Section 5310) programs be derived from a locally developed coordinated transit human transportation plan. The purpose

of this type of plan is to identify the transportation needs of individuals with disabilities, older adults, and people with low incomes, provide strategies from meeting these needs and prioritize transportation services for funding and implementation.
The documents will be available on the

CAG website at www.cagaz.org and during normal business hours at the CAG offices, located at 1075 South Idaho Road, Suite 300, Apache Junction, Arizona 85119.

If you have comments, please email them to or call: Travis Ashbaugh – tashbaugh@

cagaz.org | 480-474-9300 MINER, CBN, SUN 1/11/17

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IF YOU HAD HIP OR KNEE REPLACEMENT SURGERY AND SUFFERED AN INFECTION between 2010 and the present time, you may be entitled to compensation. Call Attorney Charles H Johnson 1-800-535-5727 (AzCAN)

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20. Help Wanted

COMPUTER WHIZ WANTED

An international sales company in Oracle needs a proactive computer technician. We are looking for someone who has a great personality, great sales ability, and fantastic computer skills. Ability to solve communication and website problems, ability to work with different computer sales systems, who is friendly and creative, and has lots of energy. Someone who understands SEO, who can solve a variety of challenges while being professional and friendly with our team of 4-5 people! (310) 486-4427 Mike for more information and details. \$10 - \$12 per hour to start.



UNABLE TO WORK? • DENIED BENEFITS? • WE CAN HELP!

SOCIAL SECURITY DISABILITY



Faculty in Business

Northland Pioneer College is looking for a responsible individual to teach courses in Business at the Little Colorado Campus in Winslow, AZ. For detailed job announcement go to www.npc.edu EEO/AA



(520) 385-2266 & (520) 363-5554

CLASSIFIED

Deadline Friday 5 pm







20. Help Wanted

20. Help Wanted

20. Help Wanted

45. Misc.

80. Rentals

80. Rentals

The Superior Sun is seeking carriers for various routes in

Call 480-620-5401.

Ask for James.

Superior.

ACCOUNT PAYABLES CLERK

The Town of Kearny has an opening for a full time person as an Accounts Payable Clerk. Knowledge of general office practices, municipal accounting and reporting, computer systems, grants management, word processing, and accounts payables procedures is desirable. Compensation will be based on experience. Applications forms are available at the Kearny Town Hall, 912-C Tilbury Drive, PO Box 639, Kearny, AZ, Monday through Thursday 7:00 a.m. – 5:30 p.m. Applications will be accepted until position is filled. First review of applications will be January 5th, 2016. The Town of Kearny is an EEOC employer.

Call 520-385-2266 or 520-363-5554 to place your ad.

The Miner is seeking carriers for various routes in the Tri-Community.

Call (480) 620-5401 Ask for James

The Town of Hayden is

looking for interested

individuals to sit on

a Building Removal

Committee (burnt

buildings, dilapidated

buildings, etc.). For

more information,

call or stop by the

Hayden Town Hall,

520 N. Velasco Avenue,

Hayden, AZ 85135.

520-356-7801

Instructional Aide and Food Service Support Staff Needed

The Hayden-Winkelman School Unified School
District has an immediate opening for a part time
instructional aide and a temporary part time
food service support staff. Please apply ASAP at
HWUSD District Office or call Superintendent
Jeff Gregorich at 520-356-7876, EXT. 1310.
Hayden-Winkelman School District is an Equal
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ACCOUNTANT

Ray Federal Credit Union in Kearny, AZ is seeking an accountant, part-full time. We offer a positive work environment, opportunity for advancement, and professional development. Pay starts at \$15/hour (DOE). Email resume to: chris_postel@hotmail.com.

Responsible for GL, AP, and FA, Financial/NCUA reporting, Analyze & Reconcile Accounts (ACH, Drafts, Member, GL), Cash Balancing (Vaults, Teller Drawers, ATMs).

Minimum requirements: one year of accounting work experience, basic financial and managerial accounting classes, knowledge of word/excel, good math, analytical and organizational, and strong interpersonal skills. Financial institution experience a plus.

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50. Mobile Homes

Rancho San Manuel Mobile Home & RV Park

FREE FLAT SCREEN TV WITH HOME RENTAL. SEWER, CABLE TV & TRASH INCLUDED.

FOR RENT

416 Encina 1bd/1ba Furnished \$450 620 San Carlos 1bd/1ba \$300 407 San Carlos 2bd/1ba \$385 515 Encina bd/1ba \$400 418 Tierra Verde 3bd/2ba \$400 603 San Carlos 2bd/1ba \$300

For more info. our office is located at: 402 San Carlos St. San Manuel. AZ 8563 I Contact Gabriel Mendez at 520-385-4007

Check us out on Facebook @ RanchoSanManuelMobileHomePark

68. Adoptions

ARE YOU PREGNANT? Considering adoption? Young childless married couple seeks to adopt. Will be hands-on parents. Financial security. EXPENSES PAID. Clayton & Harris. 1-888-344-5144. (AzCAN)

80. Rentals

MAMMOTH

2 bedroom home and 3 bedroom home, each has a fenced in yard, shed, parking, new carpet, refrigerator, \$495 and \$595. Bob 520-818-6400 Looking for an affordable 62+ senior apartment? Superior Arboretum Apartments, immediate occupancy, one bedroom & studios, on-site laundry & utility allowance. Rent based on Income Guidelines. 199 W. Gray Dr., Superior, AZ. Call 1-866-962-4804, www.nc.org/superiorarboretum. Equal Housing Opportunity. Wheelchair Accessible. (AzCAN)

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Nice homes. Good prices. 602-625-3151 or sasedona@gmail.com

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4 bedroom home, w/ fireplace, on 1/2 acre, Arizona room, 2 full baths, fenced yard, 2 car attached garage, shed, 2 RV gates, 1,800 SF, \$1,095/month. Bob 520-818-6400

Dalton Realty

520-689-5201 Superior, Kearny & Top of the World Rentals

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RV space. Large lot. Quiet area. \$400/mo

Call Gary at 520-909-4700

FOR RENT

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Wednesday-Thursday



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FOR RENT

- 113 W Webb \$425/mo
- 127 W 4th Ave \$600/mo
- 312 McNab \$600/mo
- 660 W. Linda Vista \$950/mo ORACLE

Do you know you buying a home may be less than rent?

SAN MANUEL HOMES FOR SALE

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- 104 San Pedro \$49,900
- 212 Ave H \$115,000
- 108 Ave H \$108.000

ORACLE HOMES FOR SALE

- 820 N. La Mariposa St \$115,000
- 3452 N. Apache Joe Drive \$139,900 (SALE PENDING)
- 221 E Nuestro Street \$160,000

Call Diane Estrada for an appointment to view homes today!





(520) 385-2266 & (520) 363-5554

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Deadline Friday 5 pm





Write your own word ad

1. Choose Your Classified Section

Using the index choose the section that best fits your ad

2. Write your ad

Minimum word is 15 words for \$4.20. Every word there after is 28¢.

3. Circle your Attention Getter (optional)

ONE of these graphics can be added to your word ad for additional \$2.00

FOR

RENT

WOW!



4. Add up total cost

We charge by the word. A word is anything with a space before or after it. Punctuation is free. Phone numbers with area codes and prices are considered 1 word each.

| | \$4.20 | For the first 15 words. Minimum charge |
|------------|--------|--|
| + (X 28¢) | | Number of additional words. (If ad has more than 15 words.) |
| | | Attention Getter \$2.00 |
| = [| | Cost for your word ad for one week. |
| X | | Number of weeks to run the ad |
| = [| | Total cost of ad |

4. Send the Ad to the San Manuel Miner

Call (520) 385-2266 or mail this coupon in to San Manuel Miner, P.O. Box 60, San Manuel AZ 85631 or Call (520) 363-5554 or mail this coupon in to Copper Basin News, P.O. Box 579, Kearny, AZ 85237.

You may send check or money order. No Cash Please.

You may pay with Visa, MasterCard or American Express.

CC# Expir:

5. Your Information (Required to place ad)

Name:

80. Rentals

FOR SALE OR RENT IN MAMMOTH

Collins Trailer Park, 1bd 1ba, Fenced in yard, \$300/month or for sale. Call Anna at 520-444-1903

SAN MANUEL LODGE

520-385-4340

HOTEL LODGE MINI STORAGE APARTMENTS

HOMES: Two & Three Bedroom with Carpet, Stove, Refrigerator & Fenced. 385-2019

FOR RENT IN ORACLE

3 bedroom, 2 bath double-wide off Mt. Lemon Highway near Oracle State Park. \$700/ month + utilities + deposit.

Call 303-378-2333

95. Want to Buv

BLIY SELL TRADE PAWN Cowboy/Indian Collectibles Western Antiques, Americana. One item - entire collection! Monthly Auctions! Next One Jan. 14th 10am Western Trading Post 520-426-7702 Casa Grande, Arizona (AzCAN)

WANTED: Old Porsche's, 911, 912, Mercedes 190SL, 280SL. Jaguar, Triumph, or ANY Sportscar/Convertible/Corvette older than 1972! ANY condition! TOP \$\$ PAID! Call/Text: Mike 520-977-1110. I bring trailer & funds. (AzCAN)

GUITAR WANTED! Local musician will pay up to \$12,500 for pre-1975 Gibson, Fender, Martin and Gretsch guitars. Fender amplifiers also. Call toll free! 1-800-995-1217 (AzCAN)

100. Real Estate

NORTHERN AZ WILDERNESS RANCH \$236 MONTH. Quiet & secluded 37 acre off grid self sufficiency ranch bordering 640 wooded acres of State Trust lands at cool clear 6,200í elevation. Minutes from historic pioneer town & fishing lake. True wilderness with free roaming wildlife, no urban noise & dark sky nights. Blend of evergreen woodlands & grassy meadows with sweeping views across surrounding uninhabited wilderness. mountains and valleys. Abundant groundwater, rich loam garden soil & maintained road access. Camping and RV use ok. \$27,500, \$2,750 dn. with no qualifying seller financing. Free brochure with additional property descriptions/prices/photos/topo map/weather chart/area info. 1st United Realty 800.966.6690. (AzCAN)

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Karen Collins, Broker 343 Airport Rd. Kearny, AZ 85137 (520) 363-7398



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- 343 W. Fairhaven 3 bdrm. 2 bath, carpet & tile flooring. All appliances. Chain link fenced in yard. Shed out back. \$87,000
- 347 Greenwich 3 bdrm, 1 bath, fenced in backyard, two-car garage, storage shed out back. \$55,000

Come see us in our office for more listings.

WE HAVE RENTAL PROPERTIES AVAILABLE

For Sale

1925 Pas **SOLD** \$169,900

38674 Redington Rd. 9.8 acres with manufactured home furnished, barn & storage shed private well, \$199,000

613 4th SOLD \$51,500

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100. Real Estate

100. Real Estate

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SAN MANUEL:

THREE BEDROOM, 1 BATH

Remodeled kitchen, laundry room addition, new carpet, freshly 112 Ave. B painted interior, stove & frig. \$41,000

117 W 6th Ave. Kitchen upgraded w/wood cabinets and island. Dual pane windows. Block storage shed. \$37,900

TWO BEDROOM, 1 BATH

309 McNab Carport with new concrete driveway, covered patio, shed, stove, frig & washer. \$30,000

123 Ave. A Enlarged remodeled kitchen, fenced yard, carpet & ceramic flooring, carport & covered patio. Stove, frig, dishwasher & microwave

126 Webb Upgrades galore: dual pane windows, A/C and evaporative cooling, block garage, 2 car carport, full covered patio with concrete walks, ceramic floors, handicap accessible bathroom, remodeled kitchen with abundance of cabinets & all appliances. \$68,500

209 4th St. Enlarged kitchen with custom cabinets, dual pane windows, block privacy SALE PENDING den room addition covered porch & microwave. \$29.900

FOUR BEDROOM, 13/4 BATH

325 McNab Unique Beauty! Full length back porch w/mountain views. 16'x10' worksh SALE PENDING with motion lights Many extras \$79.900

MAMMOTH:

86265 Barrows Beautiful views from this home on 3.54 acres with private well, front & back covered patios, AZ room and A/C. Metal roof is 1 year old. Workshop, paved driveway & all appliances stay. \$135,000

Beautiful views, .69 acre corner lot, totally chain link fenced, 3 bed, 13/4 bath mobile home with large front covered patio, 2 car garage and workshop. \$43,500

COMMERCIAL LAND:

.99 acre commercial lot with CB-2 zoning in San Manuel. \$12,500. Owner financing available with 15% down, 8% interest for maximum of 10 years.

Rentals Coming Nov. 2: 3 homes priced between \$575-\$600. All 3 bedroom, 1 bath homes. Call for details.

Open Monday-Friday 9 a.m. to 5 p.m. and Saturday 10 a.m. to 2 p.m. Available by appt. anytime.

After hours or evenings call: PAULA MERTEN-BROKER....



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CLASSIFIED

Deadline Friday 5 pm







100. Real Estate

Amy Whatton Realty



Phone: 928-812-2816
Email: whattona@gmail.com

Helping families find their dream homes since 1986.

SAN MANUEL

- 902 6th Ave Beautiful 4 Bdrm 1 3/4 Bath home on large corner lot. Family room with fireplace, Kitchen appliances
 included, carpet and ceramic tile flooring, AC, built-in cabinets. Upgraded kitchen and baths, lots of storage, dual
 pane windows, large covered patio and block workshop. Must see! \$140,000
- 118 San Pedro 3 Bdrm 1 3/4 bath home Bi-level to master bdrm and bath. upgraded hickory kitchen with appliances. Double carport in front, RV carport in back, AC, 2 sheds, workshop, Az room and more. \$89,900
- 109 San Pedro 3 bdrm 1 ba on large corner lot. Everything is new & remodeled. All new kitchen & bathroom with new cabinets, fixtures and appliances, new roof, windows and ceramic tile flooring. Must see! \$72,900
- 616 W. 3rd Ave. Beautiful 2 bdr 1 ba home with built-up front yard, concrete driveway, block wall in back, 2 carports, and 3 sheds. Inside has been remodeled with enlarged kitchen, upgraded cabinets, all appliances, added laundry/storage room. Call today! \$63,900
- 207 Avenue I 3 bdrm 1 3/4 ba. Completely remodeled with new ceramic tile flooring, new bathrooms and kitchen, new paint. Includes all appliances except refrigerator. Gorgeous views! \$104.900
- 925 3rd Ave. 3 Bdrm 1 3/4 Ba. Immaculate home and has lots of extras. Built-up front yard w. rock wall, concrete
 drive, block wall in back, 20x30' garage. Includes appliances. 2 extra rooms for office, craft room, etc. Must see!
 \$116,500
- 507 Avenue D 3 Bdrm 1 3/4 Ba with all new 18" tile floor, remodeled kitchen and baths, AZ room, Man cave/den,new AC/Furnace, 3 car garage space and 2 car c/p. Views galore! \$148,999
- 112 Avenue I 3 bdrm 1 3/4 ba. Completely consoled with now flooring continuous and much more. Must see! \$87,900
- 1009 3rd Ave. 3 bdrm 1 3/4 ba with family room, block wall, fireplace and more. \$79,900
- DRASTICALLY REDUCED 621 2nd Ave. Beautiful 3 bdrm 1 ba with enclosed laundry and storage. Tile and carpet flooring, freshly painted. Block wall, large storage shed, covered parking and more. Great views. \$57,000
- 621 6th Ave. 3 bdrm 1 3/4 bath. This home has a remodeled kitchen and baths, includes the stove. Ceramic tile and wood flooring. Freshly painted and ready for new owner. Great usable yards, enlarged concrete driveway, large workshop and chain link fence. \$78,000
- REDUCED 113 Avenue A 2 bdrm 1 ba. Completely remodeled with new kitchen and bath. Wood flooring and more! Great mountain views. Must see! \$47,900
- 208 Nichols Ave. 4 Bdrm 1 3/4 Ba with extra room for office. playroom atc. Double carport and drive, fenced back yard and so much more. \$112,000
- REDUCED 330 McNab Pkwy. 4 bdrm 2 ba. home. Previously used as office space. Could be used as home or office. Large corner lot. So much potential here. Must see! \$59,000
- **REDUCED 911 6th Ave.** 2 or 3 bdrm 1 3/4 ba. added laundry/utility room, large covered patio & front porch, low maintenance yards with fruit trees. Appliances included. \$54,900
- REDUCED 101 Avenue B 4 bdrm 2 bath with addition. Family room w. fireplace. A/C, extra rooms for bdrms or offices. Need some work. Great views! \$39.900

ORACLE

• 33451 S. Huggett Tr. Country living at it's best with this large 2 bdrm 1 ba territorial style home with full wrap around porch, metal roof, well and huge 30 x 50 ' shop/garage on 10 acres. Animal and bird pins, corrals, tack room and so much more. Must see! \$325,000

DUDLEYVILLE

• **78415 E. Church St.** 2 bdrm 1 bath on large, fenced lot. Tool shed, covered work area, well and more \$55,000. Also available, additional lot next door.

Amy Whatton Broker (928) 812-2816

Helen Knudson Sales Assoc. (520) 235-7086

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109 E. 2nd Ave, Mammoth MLS#: 21514927

Nice well kept home, new carpet in 2012 newer paint inside and out. Detached 1 car garage with electric, and 1 car carport. central A/C fenced front and back yard. Great views. \$72,900



411 S. Rolfs Ave., Mammoth MLS#: 21612425

AFFORDABLE 3 BR 2 bath with Great Views! New carpet April 2016, Dual Pane windows, Extra Storage and 2-car carport, 200 Amp Electric service. A/C new installed in 2014 was only used for 6 months. Covered back porch. Fenced back yard. Make Offer Today!!! Owner is married to a licensed real estate agent. \$57,500

Oracle Listings - Homes

 Gorgeous 2400 Sq Ft Home on 1.33 acres with mature mesquite trees! 4 bdrm, 2 ba, vaulted ceilings, new wood flooring & carpet throughout. Recently painted. Perfect for horses, chickens, ATVs, etc. Dual heating and cooling. \$135.000 MLS # 21631673

•Enjoy beautiful sunsets off of the large back porch in this well kept, upgraded MH on 1.25 acres. Completely fenced for horses and small pets. Numerous outbuildings & storage units. RV setup. Lots of low care landscape. \$135.000 MI S # 21631404

•Charming home in need of some TLC on .62 acres. \$95.000 MLS #21629997

*Custom home with full partially finished basement. Vaulted ceilings, kitchen with SS, granite, island & dining area. Screened porch. Saltwater pool and grotto. 2.26 acces with mtn views. \$335,000. MLS #21627209 *Completely remodeled home with a detached two-car garage. \$165,000 MLS # 21624896

 4 bedroom home on .62 with large oak trees, 2 car carport, swimming pool. \$159,900 MLS # 21620089
 3000sqft Santa Fe home with privacy, views & oaks on 1 acre. \$435,000 MLS # 21614568

• Private, beautiful 2 bed, 2 bath on 2.95 acres, open floo plan, Travertine tile, wood floors, vaulted ceilings. Quality

ac \$395 000 MLS # 21320592

Charming Beyond Belief Restored back to its 1940 Craftsman style with new kitchen, bathroom, doors and windows. 1.25 acres with chicken coop and detached garage workshop. Must see! \$189,000 MLS # 21619944 • Mountain views 4 bed, 2 1/2 bath, 2,404 sq. ft. plus a 1.244 so.ft. basement. 34 x 27 detached garage on 6.85

shed with fenced in garden. \$225,000 MLS # 21619926

 Spacious home on a nice lot nestled in trees, 3 or 4 bedroom with new ac, new dishwasher, tile throughout, shed, covered parking and fenced area for pets. \$159,900 MLS # 2160465

•Unique MUST SEE home! 3 bd/3 ba. Incredible views on 3.7 acres. \$398,000 MLS # 21621842

 Affordable 3bd 2 bath with family room addition on 1/3 acre. Shed, New AC \$159,000 MLS # 21604651

 DW 3 bedroom Mobile home on 1.4 acres with views with double garage \$139,000. MLS # 21618793

Oracle Land & Commercial Properties

•1.25 to 10 ac., buy part or whole, has excellent well, borders State land, no financing necessary, owner will cary. \$32,000 - \$125,000.

• Three 3.3 ac. off Linda Vista starting at \$129,900.

• 2-5 ac parcels can be purchased 1.25 ac for \$24,000,

2.5 ac for \$40,000 or the 5 ac parcel for \$75,000. Great views, homes or mobiles. Horse property.

 1.04 ac premium lot, custom home area, views, views views! \$55,000.

• 2 - 1.25 ac of Oracle Ranch Rd, \$55,900 or \$49,900 property line is shared and can be combined to a 2.5 ac.

 Fenced 1/3 acre lot with mature trees, septic installed, and utilities at lot line. Zoned for site built home. \$36,900 MI S 21510756

82 acre lot with utilities at lot line. \$35,000.
 Commercial Building 960 sq ft, great location. \$65,000.

MLS # 21531374

•Commercial: 4600 sq ft building on .26 acres. \$60,000 MLS # 21607889

•10 ac, views, oaks, water and electric to lot line, horse property, owner may carry. 5 ac for \$135,000 or all 10 ac for \$270.000

•Sunset views from this 1/2 acre lot. \$32.000.

San Manuel

•Newly remodeled 3 bed, 2 bath, mountain views, ceramic floors, new appliances. All furniture stays. \$92.000

•Lovely 2 bd 1 ba, wood kitchen cabinets, new A/C and furnace installed August 2015, fenced yard. \$46,000

Lovely 3bd 2 bath home clean and well maintained.

All the floors & walls in great condition. Home backs to desert with gorgeous mountain & sunset views.

Screened in patio, front door wheelchair accessible.

Updated AC, metal roof & some plumbing \$84,900 MLS

Surrounding Area

•Just under 44 acres for your own little ranch, hilltop location south of Mammoth. \$169,900.

•Well Kept Home on 3 lots, new roof 2015, mountain views, wood kitchen cabinets, A/C, workshop and 2 car carport. \$61,800.

 3 bedroom, 2 bath on corner lot, fenced \$14,700.
 4 lots with great mountain views, lots range from .34 to .60 ac. Lot 2 is \$12.500. other lots are \$14.500. Great Investment Opportunity! 212 - 228 S. Main St. Mammoth. Includes 11 rental spaces, 5 spaces are currently rented. Seller may carry. \$147,750.

•9.88 ac. with lots of mature Mesquite trees, 1/2 interest in well, partial fenced. \$35,000.

*Beautiful views of the Galiuro Mountains, 1.25 acres. lots of vegetation & large Saguaros. \$10.000



Mikee Mariscal with the win for Hayden.

Four Hayden wrestlers perfect at Miami multi-dual meet

By Andrew Luberda Copper Basin News

Hayden wrestlers Mikee Mariscal, Brandon Cruz, Omar Lopez and Noah Monroy all finished 3 – o at the Miami multi-dual meet, which took place on Dec. 28.

As a team, the Lobos continued to perform well despite typically having only seven wrestlers compete at most meets. In Miami, the Lobos defeated San Carlos (36 - 12) and San Manuel (31 - 30) with their lone loss against Pima (24 – 48).

Joel Rodriguez (2-1) and Peter Kame (1-

2) also competed in Miami.

The Lobos will host Fountain Hills, Coolidge, Santa Cruz, Casteel, Alchesay and Tempe at the Hayden multi-dual meet on Jan. 11 before competing in the 20th Annual Lions' Club Invitational in Coolidge on Jan.

Relevance: How is Relevance

Relevant to You?

other versus Globe (64 - 57). By Andrew Luberda

Lady Cats aim to return to winning ways

The ninth-ranked Ray girls' basketball team returned from the holiday break and dropped two games last week, resulting in a three-game losing streak that dates back to Dec. 30. The Lady Cats will look to end the streak this week with games against Miami and North Phoenix Prep.

Copper Basin News

One of the two losses last week came against No. 2-ranked The Gregory School and the

Against the Lady Hawks last Friday night, sophomore Tara Lorona scored a team-high 18 points and freshman Shelby Yocum added 14 more in the 51 - 45 defeat. Yocum also had six rebounds, four assists and a steal in the game. Ema Alvarado, a junior, led the Lady Cats with eight rebounds in addition to an assist and two steals.

Upcoming schedule: Jan. 12 vs Miami and Jan. 13 at North Phoenix Prep. Both games are scheduled for 5:30 p.m.

n my daily interactions with the businesses and business owners I work with, I often find myself addressing the topic of relevance. The daily whirlwind of chaos that consumes the majority of our time leaves little room to properly address this subject. Often times, when a business realizes the necessity of evaluating relevance, it is from a reactive stance rather than a proactive stance.

Businesses can expend vast amounts of resources trying to attract and retain sales that will drive profitability. Experience has taught me that understanding cash flow and how it differs from profitability is a relevant topic that invokes fear and is therefore ignored. Even the concept that sales and profitability are different is relevant and avoided.

Current market conditions, local, national, and international economics; local, national, and international politics, and ecological factors all influence decisions we make in our lives as consumers, business owners, and members of society. Yet, so many distractions are purposely put in front of us to distort the relevance of these issues in our lives.

So how is relevance relevant to you? For me, the process of relevance begins by looking at the SBDC center through the eyes of our clients. Those of you that are clients have likely heard me mention at some point that it will benefit you to look at your business through the eyes of your customers. Business owners, and especially those who consider themselves to be entrepreneurs, often pride themselves on being great innovators. They bring "world changing" ideas and vision to the table but often fail to view that innovation through the eyes of their customers. Henry Ford once said: (it is arguable that he actually said it but his actions tend to imply that his thought process leaned towards) "If I had asked people what they wanted, they would have told me a faster horse." And "You can have it in any color, so long as it's black." Steve Jobs had a similar approach, insisting that customer



BUSINESS REVIEW

By Kevin J. Fort Central Arizona College

feedback would hinder innovation because customers themselves don't know what they want. This idea can be a topic in and of itself.

The point I wish to make here is that whether you are a leading edge tech company, a traditional retailer on Main Street, an automotive manufacturer, or a home based business your relevance begins by solving a customer's problem(s). At the end of the day, the customer must be willing to sit across the desk and write a check (so-to-speak) for a product or service that solves a problem. When a business owner looks at their business through the eyes of their customer, they are actively engaging in the process of relevance.

Asking what makes you relevant to your customers doesn't have to impede innovation. It doesn't have to mean that you only deliver what customers are specifically asking for. It simply means that you consider all factors that affect what is relevant to your customers and you make that relevance, relevant to you.

About the Author

Kevin J. Fort, MBA, is the director of the Central Arizona College Small Business Development Center (SBDC).



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